



Cabot Square Capital protects critical communications from down time with LifeKeeper for Exchange

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"By the end we had a working failover solution. It was installed in March 2003, and to date we are extremely happy with it."

Cabot Square Capital is a leading provider of investment capital for small and mid sized companies in the UK and Western Europe. The partners in the current fund of approximately £300 million include some of the most experienced and successful institutional investors in the private equity sector.

Jay Derrett, Associate Director of IT of Cabot Square Capital, said:

"As part of Cabot Square Capital's ongoing reinforcement of its business procedures and infrastructure, our business continuity has been further enhanced in light of the heightened security threat to the UK. Our own strict criteria for full data replication and availability of IT have been addressed via the successful implementation of SteelEye's LifeKeeper by Open Minds."



The Need for Resilience

"The solution gives us the additional capability to perform maintenance to the systems during office hours. There is no longer any need for IT staff to work out-of-hours to perform regular system maintenance. It also gives automatic failover out-of-hours, when system administrators are not on duty."

Cabot Square Capital relies on Microsoft® Exchange® for its messaging and communication needs. Its IT administrators face the classic tasks of ensuring corporate resilience for critical applications and servers and of providing disaster recovery protection.

At Cabot Square, the whole business depends on a functioning email system: downtime of the

Exchange servers reduces productivity and costs money. Jay Derrett expanded:

"We see protection of our Exchange servers with LifeKeeper as playing a key part in the development of resilience within the company's infrastructure."



Open Minds Provide The Solution

"I am not worried about what would happen if the system went down. All in all, with the help and expertise of Open Minds working with WebCT, it has been much easier to implement than I had thought it would be."

"It would be difficult for me to quantify how much this has saved DIT, but it certainly has saved me a few sleepless nights."

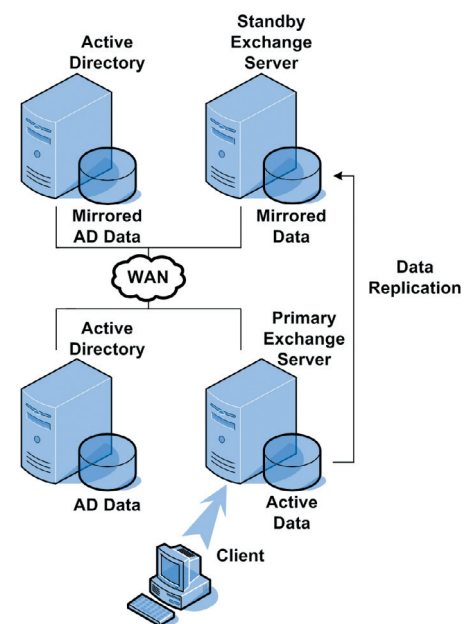
Cabot Square Capital has implemented LifeKeeper for Exchange to protect its all-important Exchange server from damaging downtime. Open Minds, a distributor of LifeKeeper from SteelEye Technology, were able to show Cabot Square how the LifeKeeper for Exchange solution provided the benefits needed.

LifeKeeper for Exchange was the first single, integrated and automated solution for disaster recovery protection of Microsoft Exchange Server, providing the highest levels of availability. While handling large email attachments, Exchange performs more frequent buffer flushes to disks. This in turn generates more data to be synchronised to the remote server, resulting in a deteriorating response from the Exchange server. LifeKeeper handles this increased traffic load with a low bandwidth optimization module in both LifeKeeper for Windows v4.3 and LifeKeeper Data Replication for Windows v4.0 products. It is scalable to address all levels of availability requirements, from local Exchange data replication for backup, to local

automated failover, to complete wider area disaster recovery of Exchange at a remote site.

LifeKeeper for Exchange now gives the company the ability to mirror Exchange data between the Mayfair site and its new disaster recovery site located in London's Docklands. Among the other features that impressed Cabot Square Capital is the capability to pause and restart the mirror, creating a backup window, so that system maintenance and backups could be performed.

2 - Node Exchange Disaster Recovery



The Future

Having installed and seen the value of LifeKeeper for Exchange, Cabot Square Capital is now considering using LifeKeeper within other areas of its disaster recovery approach.

About Open Minds

Open Minds provide software solutions, support, consultancy and training for High Availability, and Disaster Recovery solutions for IT systems. A strong team of technical consultants offer experience gained from many years of successfully installing and supporting LifeKeeper solutions throughout the world in order to implement effective and easily maintained High Availability Solutions.

Open Minds is the registered SteelEye competence centre for the United Kingdom and Ireland. We have longstanding partnerships with VAR's, Software Houses and Systems

Integrators to provide a full technical backup including pre-sales, installation services and support required to fully implement a high-availability solution.

For more information, please visit www.openminds.co.uk

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